



847.881.8757 - info@bccacredit.com

D&B Trade Plus - CUISINE SOLUTIONS, INC.

Ordered: 6/17/2014 3:55:57 PM

⁴ D&B data for: CUISINE SOLUTIONS, INC., 2800 EISENHOWER AVE #450, ALEXANDRIA, VA 223145204 (DUNS # 058606187)

Company Information (data source: Dun and Bradstreet⁴)

Cuisine Solutions, Inc.

Physical Address:	D-U-N-S®: 05-860-6187
2800 Eisenhower Ave #450	Location type: Headquarters
Alexandria, VA 22314-5204	Phone: (703) 270-2900
USA	

Dun and Bradstreet Company Overview

Year Started:	1972
Annual Sales:	\$29,500,000
Employee total:	354 (includes executives)
Employees at this location:	40 (includes executives)

Management

CEO: Stanislas Vilgrain, Chairman and CEO

Executive(s):

- Gerard J Bertholon
- Felipe L Hasselmann
- Mark Kujawa
- Anne Sophie Guillaud
- Bruno Goussault
- Charles C Mgettigan
- Francoise Perron-Mabain
- Gerald Haagensen
- Gilberto T Ballena
- Herv Chignon

Supplemental Data

Former D-U-N-S® Number:	01-560-9283
Line of business:	Food Prprtns,Nec
Legal Status:	Corporation
Subsidiary Status:	Not a subsidiary
National/Tax Id:	52-0948383
SIC:	2099 Food preparations
Import/Export status:	Imports

Dun and Bradstreet Payment Habits By Industry

CUISINE SOLUTIONS, INC.
 ALEXANDRIA, VA
 D-U-N-S NUMBER: 05-860-6187

SUMMARY OF PAYMENT HABITS BY INDUSTRY

PAYMENT ANALYSIS BY INDUSTRY

There are 80 payment experiences in D&B's file for the most recent 12 months with 48 experiences reported during the last three month period.

	TOTAL REC'D #	DOLLAR AMOUNT \$	HIGHEST CREDIT \$	WITHIN TERMS -----%	SLOW 1-30	SLOW 31-60	SLOW 61-90	SLOW 91+
				-----% of dollar amount-----				
Total in D&B's File	80	1,074,900	250,000					
INDUSTRY								
Misc business credit	10	11,250	2,500	73	27	0	0	0
Nonclassified	6	5,500	2,500	53	46	0	0	1
Telephone communicatns	5	22,650	20,000	56	0	0	44	0
Public finance	4	22,500	7,500	100	0	0	0	0
Linen supply service	4	3,750	2,500	50	43	0	0	7
Whol service paper	3	22,750	15,000	67	33	0	0	0
Whol industrial suppl	3	17,000	15,000	100	0	0	0	0
Mfg cleaning products	3	2,250	750	67	33	0	0	0
Whol general grocery	2	215,000	200,000	100	0	0	0	0
Trucking non-local	2	350	250	29	71	0	0	0
Arrange cargo transpt	1	250,000	250,000	50	50	0	0	0
Misc business service	1	100,000	100,000	100	0	0	0	0
Mfg corrugated boxes	1	95,000	95,000	50	50	0	0	0
Radiotelephone commun	1	35,000	35,000	100	0	0	0	0
Truck rental/leasing	1	30,000	30,000	100	0	0	0	0
Mfg soap/detergents	1	30,000	30,000	50	0	50	0	0
Whol durable goods	1	25,000	25,000	0	100	0	0	0
Whol industrial equip	1	15,000	15,000	50	50	0	0	0
Whol computers/softwre	1	15,000	15,000	100	0	0	0	0
Ret liquefied gas	1	15,000	15,000	100	0	0	0	0
Drywall/insulate work	1	15,000	15,000	100	0	0	0	0
Whol groceries	1	10,000	10,000	100	0	0	0	0
Mfg scales/balances	1	10,000	10,000	50	0	50	0	0
Mfg refrig/heat equip	1	10,000	10,000	100	0	0	0	0
Whol chemicals	1	10,000	10,000	100	0	0	0	0
Natnl commercial bank	1	7,500	7,500	100	0	0	0	0
Mfg packaging mach	1	7,500	7,500	50	50	0	0	0
Mfg air/gas compress	1	5,000	5,000	100	0	0	0	0
Data processing svcs	1	5,000	5,000	100	0	0	0	0
Whol electrical equip	1	5,000	5,000	100	0	0	0	0
Investment advice	1	2,500	2,500	50	50	0	0	0
Mfg pickled fruit/veg	1	2,500	2,500	50	50	0	0	0
Whol plumb/hydrionics	1	1,000	1,000	0	0	100	0	0
Mfg chemicals	1	1,000	1,000	100	0	0	0	0
Airport/airport svcs	1	750	750	100	0	0	0	0
Reg misc coml sector	1	500	500	100	0	0	0	0
Electric services	1	500	500	100	0	0	0	0
Misc coml printing	1	500	500	100	0	0	0	0
Mfg medical instrmnt	1	50	50	100	0	0	0	0

Misc equipment rental 1 1,000 0 0 50 0 50 0

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

Dun and Bradstreet PAYDEX Score

D&B PAYDEX:

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PAYDEX® Score

A unique, dollar weighted indicator of payment performance based on payment experiences, as reported to D&B by trade references. D&B must have three or more pieces of trade to calculate a PAYDEX Score.

PAYDEX	Payment Practices
100	Anticipate
90	Discount
80	Prompt
70	15 Days Beyond Terms
60	22 Days Beyond Terms
50	30 Days Beyond Terms
40	60 Days Beyond Terms
30	90 Days Beyond Terms
20	120 Days Beyond Terms
1-19	Over 120 Days Beyond Terms
UN	Unavailable

Additional Industry Trade Payment Data By Month (data source: Ansonia Credit Data⁵)

* Months with \$0 balance are not shown.

Date Reported	Companies Reporting	Balance	Cur	Account Status				Days To Pay
				1-30	31-60	61-90	90+	
06/2014	3	\$50,023	90%	10%				32
05/2014	2	\$56,772	74%	21%	5%			36
04/2014	2	\$57,868	79%	21%				33
03/2014	3	\$47,565	94%		6%			33
02/2014	2	\$26,363	90%	10%				32
01/2014	4	\$62,805	70%	27%			3%	37
12/2013	5	\$67,239	97%			3%		32
11/2013	4	\$33,955	85%	10%	6%			34
10/2013	3	\$24,589	84%	8%	3%	5%		37
09/2013	4	\$16,645	79%	13%	8%			36

08/2013	3	\$15,793	91%	9%					31
07/2013	2	\$9,421	99%						30
06/2013	3	\$18,353	96%	4%					31
05/2013	3	\$25,730	83%	17%					33
04/2013	3	\$15,387	100%						30
03/2013	5	\$17,118	84%	5%	11%				36
02/2013	5	\$15,297	69%	24%			7%		41
01/2013	3	\$16,003	83%	10%			7%		37
12/2012	2	\$8,220	76%	11%	13%				38
11/2012	2	\$14,119	87%	8%	5%				34
10/2012	2	\$12,430	77%	23%					34
09/2012	2	\$8,776	92%	8%					31
08/2012	2	\$9,649	100%						30
07/2012	2	\$13,868	58%	42%					36
06/2012	2	\$15,051	100%						30

Additional Industry Trade Payment Data By Sector (data source: Ansonia Credit Data⁵)

Trade Payment Experiences					Account Status				
Industry Sector	Date Reported	Companies Reporting	Balance	Cur	Days Beyond Terms				Days To Pay
					1-30	31-60	61-90	90+	
THIRD PARTY LOGISTICS	06/2014	1	\$35,457	86%	14%				32
THIRD PARTY LOGISTICS	05/2014	1	\$42,612	65%	28%	7%			37
THIRD PARTY LOGISTICS	04/2014	1	\$46,444	74%	26%				34
THIRD PARTY LOGISTICS	03/2014	1	\$32,060	92%		8%			34
THIRD PARTY LOGISTICS	02/2014	1	\$8,125	67%	33%				35
THIRD PARTY LOGISTICS	01/2014	1	\$6,255	43%	57%				38
THIRD PARTY LOGISTICS	12/2013	1	\$15,661	100%					30
THIRD PARTY LOGISTICS	11/2013	1	\$11,815	72%	28%				34
THIRD PARTY LOGISTICS	10/2013	1	\$6,774	70%		10%	20%		49
THIRD PARTY LOGISTICS	09/2013	1	\$5,450	63%	12%	25%			43
THIRD PARTY LOGISTICS	08/2013	1	\$2,025	33%	67%				40
THIRD PARTY LOGISTICS	07/2013	1	\$1,350	100%					30
THIRD PARTY LOGISTICS	06/2013	1	\$6,825	100%					30
THIRD PARTY LOGISTICS	05/2013	1	\$12,870	67%	33%				35
THIRD PARTY LOGISTICS	04/2013	1	\$4,300	100%					30
THIRD PARTY LOGISTICS	03/2013	1	\$4,500	100%					30
THIRD PARTY LOGISTICS	02/2013	1	\$4,580	60%	40%				36
THIRD PARTY LOGISTICS	01/2013	1	\$4,480	100%					30
LEASING	06/2014	1	\$13,778	100%					30
LEASING	05/2014	1	\$14,160	100%					30
LEASING	04/2014	1	\$11,424	100%					30
LEASING	03/2014	1	\$14,717	100%					30
LEASING	02/2014	1	\$18,238	100%					30
LEASING	01/2014	2	\$32,652	53%	41%			6%	42
LEASING	12/2013	2	\$22,503	91%			9%		37
LEASING	11/2013	2	\$16,926	88%		12%			35
LEASING	10/2013	2	\$17,815	89%	11%				32
LEASING	09/2013	2	\$10,444	93%	7%				31
LEASING	08/2013	2	\$13,768	100%					30
LEASING	07/2013	1	\$8,071	99%					30
LEASING	06/2013	1	\$10,784	100%					30

Sales/Service/Questions 847.881.8757 Fax 847.784.8059 www.bccacredit.com
 * Information provided in this report has been compiled by a third party vendor, not by BCCA.
 BCCA is not responsible for the accuracy of information provided.

LEASING	05/2013	2	\$12,860	100%				30
LEASING	04/2013	2	\$11,087	100%				30
LEASING	03/2013	2	\$10,951	83%		17%		38
LEASING	02/2013	2	\$9,794	70%	19%		11%	45
LEASING	01/2013	2	\$11,523	77%	13%		10%	39
LEASING	12/2012	2	\$8,220	76%	11%	13%		38
LEASING	11/2012	2	\$14,119	87%	8%	5%		34
LEASING	10/2012	2	\$12,430	77%	23%			34
LEASING	09/2012	1	\$8,068	100%				30
LEASING	08/2012	2	\$9,649	100%				30
LEASING	07/2012	2	\$13,868	58%	42%			36
LEASING	06/2012	2	\$15,051	100%				30
LESS THAN TRUCKLOAD CARRIER	03/2013	1	\$330		100%			45
LESS THAN TRUCKLOAD CARRIER	02/2013	1	\$330	100%				30
MANUFACTURING	06/2014	1	\$788	100%				30
MANUFACTURING	03/2014	1	\$788	100%				30
MANUFACTURING	12/2013	1	\$788	100%				30
MANUFACTURING	09/2013	1	\$751		100%			45
MANUFACTURING	06/2013	1	\$744		100%			45
MANUFACTURING	03/2013	1	\$1,337	56%	44%			37
MANUFACTURING	02/2013	1	\$593	100%				30
MANUFACTURING	09/2012	1	\$708		100%			45
FULL TRUCKLOAD CARRIER	01/2014	1	\$23,898	100%				30
FULL TRUCKLOAD CARRIER	12/2013	1	\$28,287	100%				30
FULL TRUCKLOAD CARRIER	11/2013	1	\$5,214	100%				30

Public Record Summary	
Judgments: 0	Total Judgments Amount: \$0.00
Filed Judgments: 0	Total Filed Judgments Amount: \$0.00
Satisfied Judgments: 0	Total Satisfied Judgments Amount: \$0.00
Recent Judgment Date: N/A	
Liens: 0	Total Liens Amount: \$0.00
Filed Liens: 0	Total Filed Liens Amount: \$0.00
Release Liens: 0	Total Released Liens Amount: \$0.00
Recent Lien Date: N/A	
Bankruptcies: 0	Total Bankruptcy Amount: \$0.00
Recent Bankruptcy Date: N/A	

Judgments
No judgments were found after an extensive search of public record data.

Liens
No liens were found after an extensive search of public record data.

No bankruptcy information was found after an extensive search of public record data.

OFAC Alert (data source: Equifax²)

Inquiry Data:

Business Name: CUISINE

Address:

City: ALEXANDRIA State: VA Zip Code:

OFAC Results: N - No OFAC data reported

Thank you for choosing Equifax as your information source.

We are providing the OFAC Alert Due Diligence Guide, below, as an aid to facilitate a determination of what further compliance action, if any, should be considered. As a reminder, Client may not use OFAC Alert as part of its decision-making process for determining an individual's eligibility for any credit or any other purpose authorized under the FCRA

OFAC ALERT DUE DILIGENCE GUIDE

The following guidance is provided for clients receiving OFAC Alert notices indicating some level of match with a person on the OFAC List.

Notices: (i) Do NOT use this Alert to determine an individual's eligibility for any credit or any other purpose authorized under the FCRA.

This Alert is NOT a consumer report.

It is only an Alert for you to take further due diligence steps.

(ii) Equifax and its affiliate, Compliance Data Center, LLC, assume no liability for any errors or omissions in this guide.

While this Guide is intended to facilitate OFAC compliance, its use does not guarantee compliance with applicable law.

Recommended Due Diligence Steps

A. Access:

<http://www.treasury.gov/resource-center/sanctions/SDN-List/Pages/default.aspx>

B. Locate the name in question.

Compare the complete OFAC entry with all of the information you have on the subject of your request. An OFAC entry often will have a full name, address, nationality, passport, tax ID or cedula number, place of birth, date of birth, former names and aliases.

If you are missing a lot of this information for your subject, contact the individual for additional information and then compare the complete information against the information provided in the OFAC entry.

The following are False Positive Review Standard Match Comparison Guidelines:

- * Name Match - Compare the First and Last Names.
- * Middle Name Match - Compare the Middle Names/Initials.
- * Address Match - Compare Street Addresses.
- * City/State Match - Compare city and state information.
- * Date of Birth - Compare DOB and/or ages, if provided.
- * Spouse - Compare the spouse names if the information is provided.
- * Occupation - Compare the occupation if the information is provided.
- * Suffix/Title/Prefix - Compare the suffix/title/prefix if the information is provided.

C. Are there a number of similarities or exact matches?

* If yes, please call the OFAC hotline at 1-800-540-6322.

* If no, you do not have a valid match.

However, if you have reason to know or believe that allowing this person to do business in the United States would violate any of the Department

of the Treasury of other Regulations; you should call the OFAC hot line and explain this knowledge or belief.

Much of the above information is from the due diligence steps recommended by the U.S. Department of Treasury for handling and reporting Office of Foreign Assets Control (OFAC) hits. To ensure you have the most recent version of the due diligence steps, please go to:
<http://www.treasury.gov/resource-center/sanctions/Pages/regulations.aspx>

D. If a consumer disputes the OFAC Alert match, have them contact:
Compliance Data Center, LLC
Attn: CDC Disclosure
1550 Peachtree St NW
Mail Drop - JV23
Atlanta, GA 30309
1-800-221-3758

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End of Report