

The Structure and Nature of the New Economy

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The Employment Situation:

The North American Energy Colossus

The Part-Time Colossus



The Expanding Part-Time Universe

(data is not seasonally adjusted)

Employed, 000's	Oct-12	Oct-11	YoY % ▼	Oct-07	5-yr. %	5yr CAGR
Part-time for noneconomic reasons	19,058	18,543	2.78%	19,956	-4.5%	-0.9%
Employed part-time	27,993	27,530	1.68%	24,736	13.2%	2.5%

Data source: BLS.gov. Interpretation, Global Hunter Securities



The September Part-Time Job Effect:

September over August Actual Change in Part-Time Workers, in thousands (unadjusted)

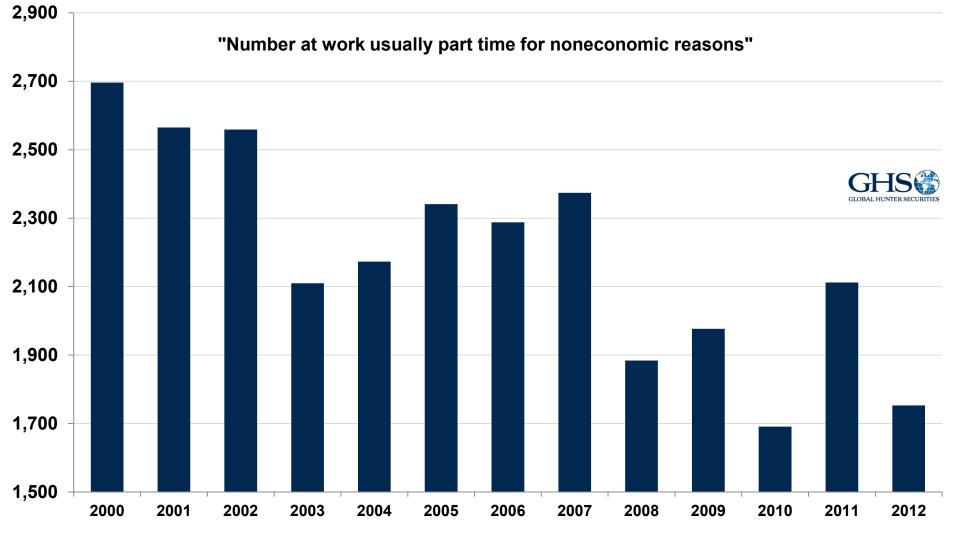
Year	Part Time, Noneconomic reasons	Part time, Economic reasons	Economic as % of Noneconomic
2000	2,696	(150)	
2001	2,565	177	6.90%
2002	2,559	(96)	_
2003	2,110	190	9.00%
2004	2,173	(119)	_
2005	2,341	27	1.15%
2006	2,288	(137)	-
2007	2,374	26	1.10%
2008	1,884	26	1.38%
2009	1,977	168	8.50%
2010	1,691	129	7.63%
2011	2,112	380	17.99%
2012	1,753	408	23.27%

Data source: BLS.gov. Interpretation, Global Hunter Securities



The September Part-Time Counting Effect:

Unadjusted, 2000 - 2012, in thousands, Sept. over August each year



Data source: BLS.gov. Interpretation: Global Hunter Securities



Oct. 2012 Highlights for Employment Trends in Media and Publishing (not seasonally adjusted)

Employed, 000's	Oct-12	Oct-11	YoY % ▼	Oct-07	5-yr. %	5yr CAGR			
Publishing industries, excl. Internet	740.3	749.4	-1.21%	899.1	-17.7%	-3.8%			
Newspaper, books and directories ¹	454.5	475.2	-4.36%	636.7	-28.6%	-6.5%			
Newspaper publishers ¹	223.9	238.1	-5.96%	341.2	-34.4%	-8.1%			
Periodical publishers ¹	109.9	112.5	-2.31%	142.3	-22.8%	-5.0%			
Book publishers ¹	71.5	73.1	-2.19%	80.3	-11.0%	-2.3%			
Directory and mailing lists ¹	32.9	32.8	0.30%	46.5	-29.2%	-6.7%			
Software publishers ¹	285.1	271.6	4.97%	259.2	10.0%	1.9%			
Broadcasting, excl. Internet	279.4	281.9	-0.89%	323.0	-13.5%	-2.9%			
Total nonfarm	134,792.0	132,870.0	1.45%	138,786.0	-2.9%	-0.6%			
Total private sector	112,399.0	110,479.0	1.74%	116,129.0	-3.2%	-0.7%			
Cable and other subscriptions ¹	74.1	72.8	1.79%	88.0	-15.8%	-3.4%			
Telecommunications	828.5	852.4	-2.80%	1,026.7	-19.3%	-4.2%			
Other information services	170.6	164.7	3.58%	130.6	30.6%	5.5%			
¹ Unadjus	ted data lags by one	e month and is render	red for the prior month	n's comparisons.					
	Data aquiras: PLS gav Interpretation Clobal Hunter Sequrities								

Data source: BLS.gov. Interpretation, Global Hunter Securities



Oct. 2012 Highlights for Employment Trends in Mining, Oil and Gas (not seasonally adjusted)

Employed, 000's	Oct-12	Oct-11	YoY % ▼	Oct-07	5-yr. %	5yr CAGR
Oil and gas pipeline construction ¹	133.8	121.0	10.58%	108.3	23.5%	4.3%
Support activities oil/gas operations ¹	270.8	249.1	8.71%	198.2	36.6%	6.4%
Metal ore mining ¹	47.0	43.5	8.05%	37.6	25.0%	4.6%
Oil and gas extraction	194.6	182.2	6.81%	148.5	31.0%	5.6%
Part-time for noneconomic reasons	19,058.0	18,543.0	2.78%	19,956.0	-4.5%	-0.9%
Natural gas distribution ¹	113.0	110.3	2.45%	107.5	5.1%	1.0%
Employed part-time	27,993.0	27,530.0	1.68%	24,736.0	13.2%	2.5%
Mining	784.0	773.2	1.40%	677.4	15.7%	3.0%
Support activites for mining	370.0	365.6	1.20%	299.9	23.4%	4.3%
Sand, gravel, clay & refractory mining ¹	39.1	38.9	0.51%	47.6	-17.9%	-3.9%
Construction (all forms)	5,770.0	5,753.0	0.30%	7,796.0	-26.0%	-5.8%
Fossil fuel electric power generation ¹	99.1	100.1	-1.00%	135.3	-26.8%	-6.0%
Mining, except oil and gas	219.4	225.4	-2.66%	229.0	-4.2%	-0.9%
Coal mining	80.0	87.1	-8.15%	77.2	3.6%	0.7%
¹ Unadjusted o	lata lags by one mo	nth and is rendered f	for the prior month's	comparisons.		

Unadjusted data lags by one month and is rendered for the prior month's comparisons.

Data source: BLS.gov. Interpretation, Global Hunter Securities



Holiday Retail Sales: What about Sandy?



U.S. Retail Sales – Holiday Forecast – Nov.-Dec.-Jan. Not seasonally adjusted, in millions \$

	All Retail	ΥοΥ%	Ex-autos	ΥοΥ%				
2007	\$1,104,866	3.42%	\$794,539	3.49%				
2008	\$1,148,173	3.92%	\$836,296	5.26%				
2009	\$1,033,463	-9.99%	\$772,711	-7.60%				
2010	\$1,058,126	2.39%	\$793,781	2.73%				
2011	\$1,136,025	7.36%	\$839,019	5.70%				
2012 Est.	\$1,192,826	5.00%	\$872,580	4.00%				
	Data source: Census Bureau. Interpretation, Global Hunter Securities							



U.S. Retail Sales – Holiday Forecast – Nov.-Dec.-Jan. ***Estimating Impacts from Hurricane Sandy*** Not seasonally adjusted, in millions \$

	All Retail	ΥοΥ%	Ex-autos	ΥοΥ%
2012 Est.	\$1,192,826	5.00%	\$872,580	4.00%
Worst Case	\$1,164,425	2.50%	\$853,702	1.75%
Best Case	\$1,181,466	4.00%	\$864,190	3.00%

Data sources: Census Bureau; Global Hunter Securities



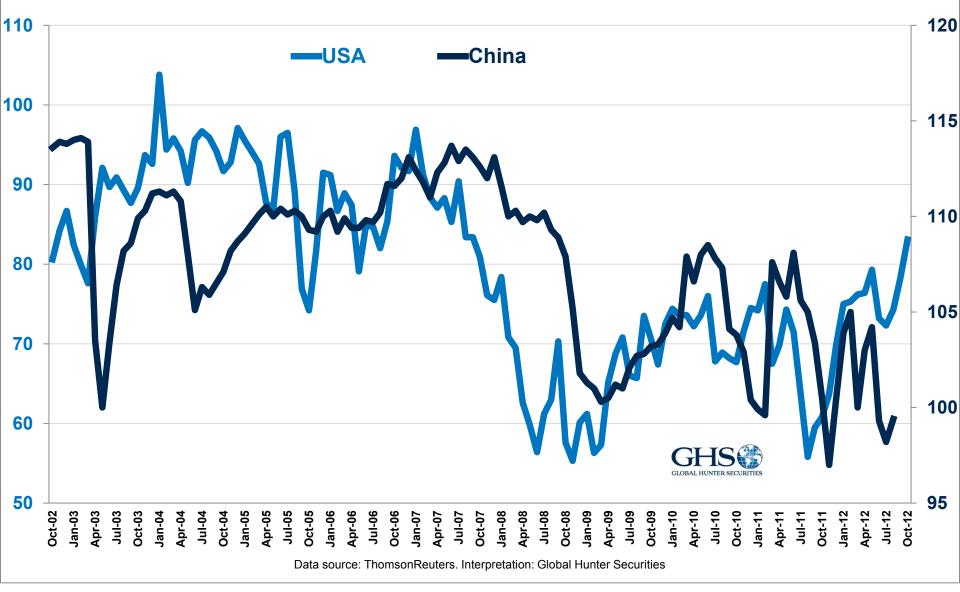
Consumer Attitudes: Strength in the U.S. Weakness Abroad Weakness in California



BlGinsight™ Surveys, October 2012	CA, 848*	NY, 625*
Which one of the following best describes your feelings a for a strong economy during the next 6 month		
Very confident	9.2%	12.0%
Confident	31.4%	27.9%
No confidence	18.5%	14.7%
Average Income	\$58,999	\$61,157
How have fluctuating gas prices impacted your spe	ending?	
Delayed major purchase such as car, TV, furniture	19.4%	23.3%
Reduced dining out	33.3%	26.9%
Decreased vacation/travel	32.1%	26.8%
I will be driving less	42.4%	36.9%
Spending less on groceries	18.8%	13.0%
Spending less on clothing	28.4%	19.4%
No major impact	27.1%	35.9%
Deferring auto maintenance/tires	10.0%	6.1%
Decrease overall spending	32.7%	29.3%
Over the last 30 days, have you put off or deferred purchases in any of the following area	as?	
Apparel	31.5%	28.2%
Vacation Travel	34.0%	26.9%
Auto Purchases	19.1%	14.0%

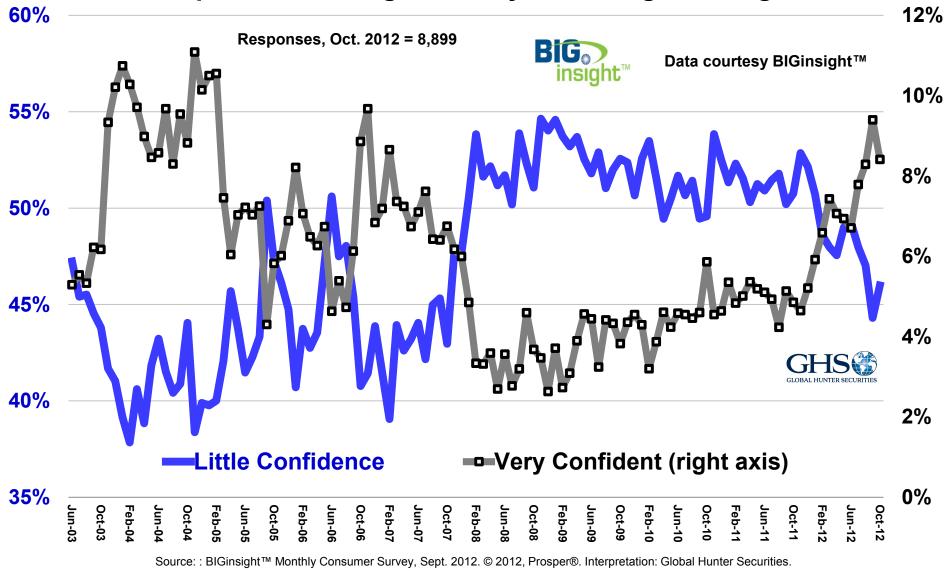


Consumer Confidence/Sentiment in U.S. and China





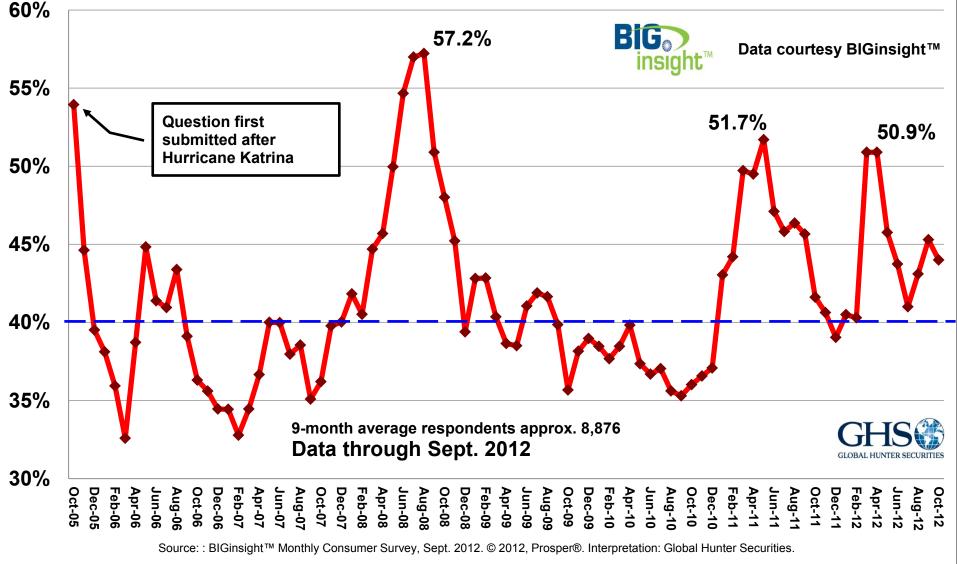
Prospects for Strong Economy: Watching the Margins





Question: "How have fluctuating gas prices impacted your spending?"

"I will be driving less"





BIGinsight[™] Surveys of >9,000 Consumers – Sept. 2012

Source: BlGinsight[™]. Responses from shoppers at each retailer/brand indicated. Answers are % of respondents yes/no. *WMT = Walmart, excl. SAM's Clubs. # of responses varies by retailer.

The Walmart Effect: Where do you shop most often for children's toys?

WMT*	SAM's	Sears	AMZN	RSH	HGG	BBY	TGT	COST
44.0%	41.0%	40.5%	40.3%	40.2%	39.7%	37.7%	37.6%	34.2%

The Walmart Effect: Where do you shop most often for consumer electronics?

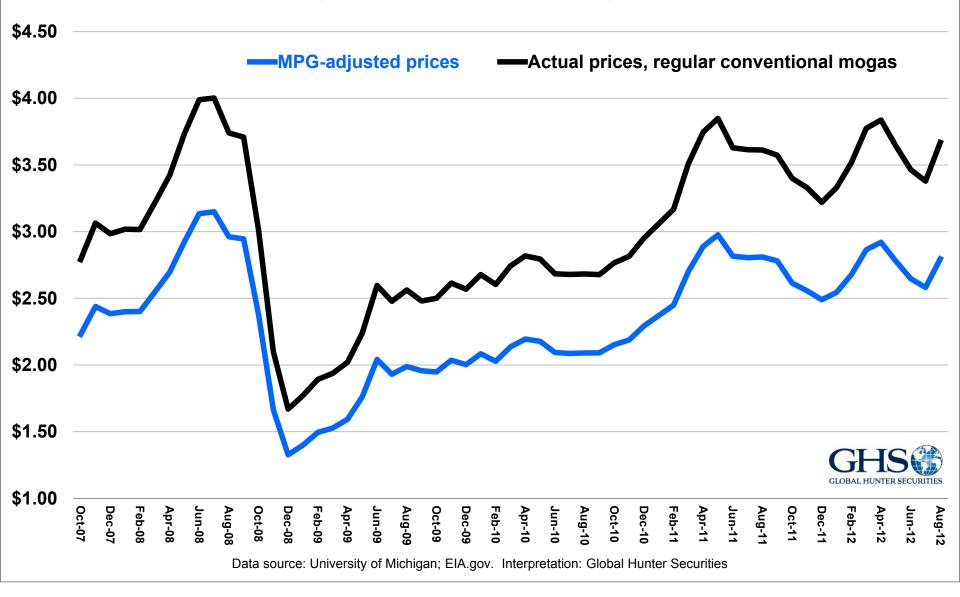
WMT*	Sears	AMZN	SAM's	TGT	HGG	COST	RSH	BBY
31.7%	21.2%	17.8%	17.3%	16.9%	14.8%	9.6%	7.2%	4.7%



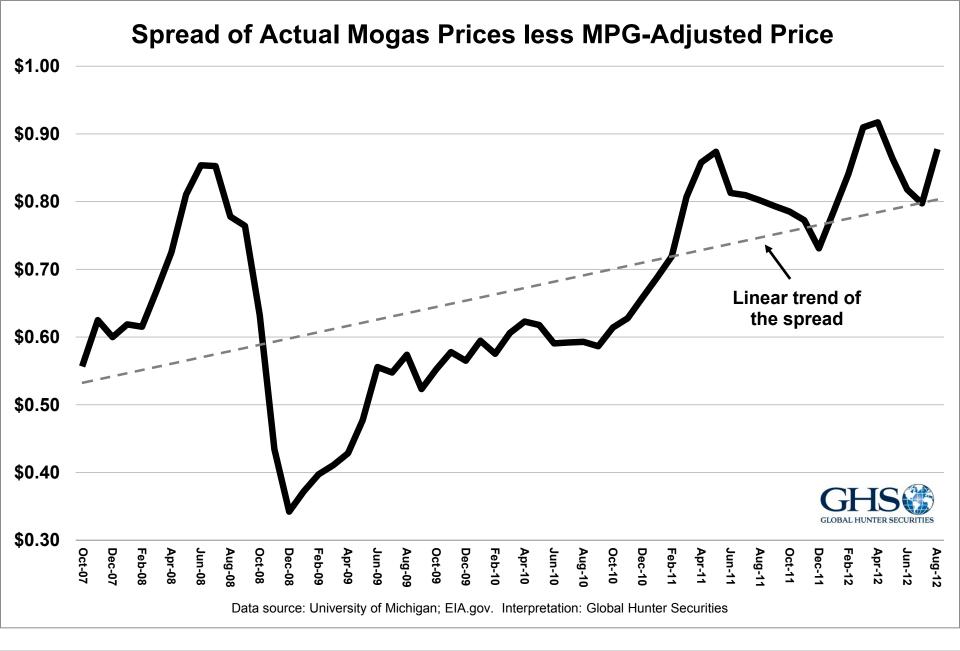
\$4 Gasoline Is not: Fuel Efficiency Reducing the Perceived and Actual Cost of Gasoline



Actual Mogas Prices and MPG-Adjusted Prices









Powering the Construction Story: The North America Energy Colossus



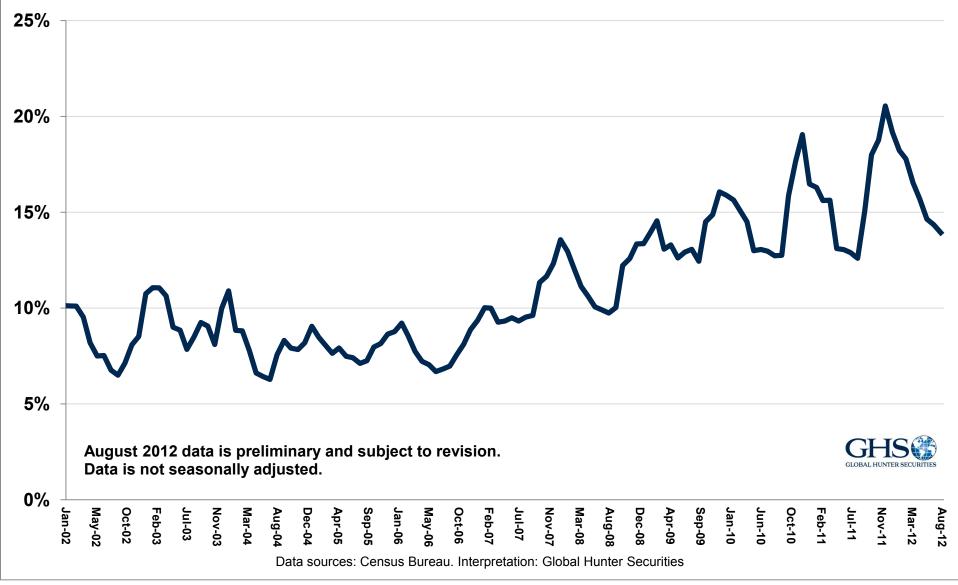
Commercial Construction – August YTD in Millions

Category	Aug'12 YTD	Aug'11 YTD	YoY %	Shares'12	Shares'11
Nonresidential, total	\$368,888	\$340,582	8.31%	100.00%	100.00%
Power	\$59,391	\$45,308	31.08%	16.10%	13.30%
Educational	\$57,773	\$56,309	2.60%	15.66%	16.53%
Highway and Street	\$50,718	\$48,515	4.54%	13.75%	14.24%
Manufacturing	\$31,348	\$24,786	26.47%	8.50%	7.28%
Commercial	\$30,709	\$28,284	8.57%	8.32%	8.30%
Healthcare	\$26,950	\$26,068	3.38%	7.31%	7.65%
Office	\$23,594	\$22,742	3.75%	6.40%	6.68%
Transportation	\$23,265	\$22,725	2.38%	6.31%	6.67%
Sewage and Waste Disposal	\$14,498	\$14,631	-0.91%	3.93%	4.30%
Communication	\$11,003	\$11,284	-2.49%	2.98%	3.31%
Amusement and Recreation	\$10,357	\$10,553	-1.86%	2.81%	3.10%
Water Supply	\$8,717	\$9,271	-5.98%	2.36%	2.72%
Lodging	\$7,243	\$5,769	25.55%	1.96%	1.69%
Public Safety	\$6,832	\$6,598	3.55%	1.85%	1.94%
Conservation and Development	\$3,907	\$4,935	-20.83%	1.06%	1.45%
Religious	\$2,584	\$2,804	-7.85%	0.70%	0.82%
Data source	: Census Bureau. Int	erpretation: Global H	lunter Securities		

Data source: Census Bureau. Interpretation: Global Hunter Securities

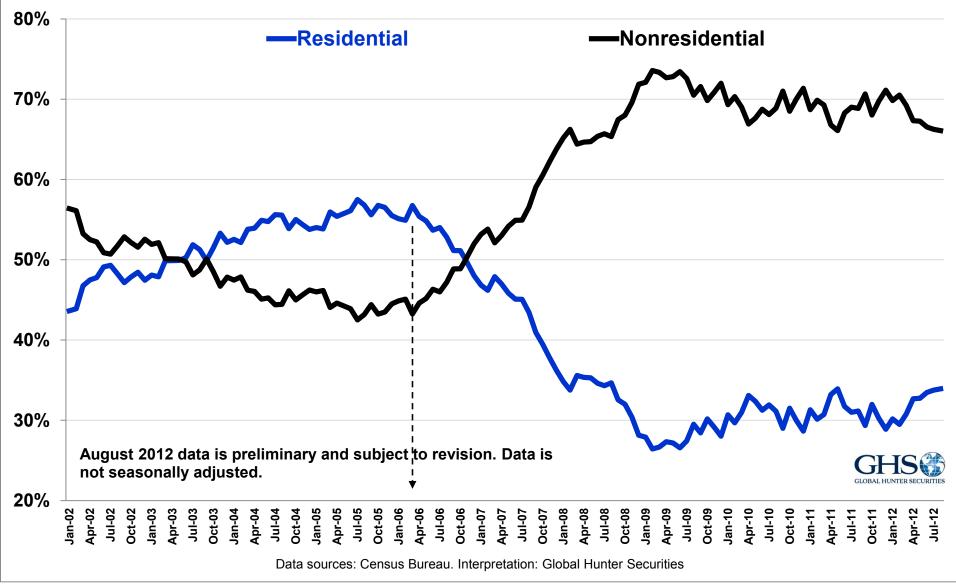


Power as a % of Nonresidential Construction



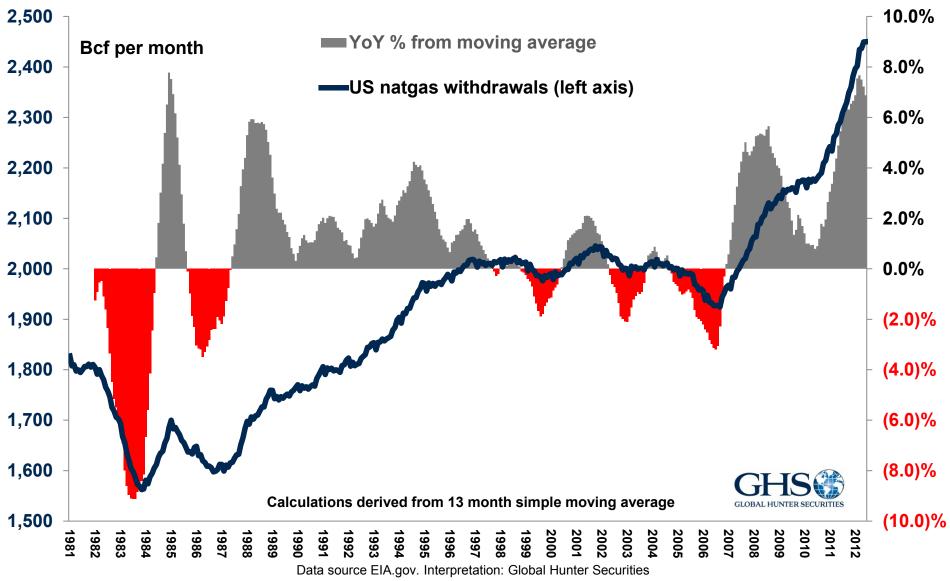


Residential and Nonresidential Construction % of Total





1981-2012: Long-term U.S. Monthly Natural Gas Withdrawals





Sources of U.S. Electric Energy Production (in 000 Mwh, July 2012 sort)

Energy Source	Jul-12 ▼	Jul-11	ΥοΥ%					
All Energy Sources	416,152	419,480	-0.79%					
Coal	161,023	176,709	-8.88%					
Natural Gas	139,767	120,377	16.11%					
Nuclear	69,129	72,345	-4.45%					
Hydroelectric Conventional	27,082	31,570	-14.22%					
Other Renewables	15,403	14,094	9.29%					
Wind	8,652	7,382	17.20%					
Wood and Wood-Derived Fuels	3,221	3,348	-3.79%					
Other Biomass	1,622	1,767	-8.21%					
Petroleum Liquids	1,502	1,699	-11.60%					
Geothermal	1,435	1,372	4.59%					
Other Energy Sources	1,044	1,024	1.95%					
Other Gas	1,036	1,059	-2.17%					
Petroleum Coke	752	1,312	-42.68%					
Solar Thermal and Photovoltaic	474	226	109.73%					
Dele		0						

Data source: EIA.gov; Global Hunter Securities



Bankruptcy Filing Data Trends



Business Filings June 2012*

Total	Chapter 7	Chapter 11	Chapter 11 Chapter 12	
10,374	7,145	2,225	142	836

Business Filings June 2011

Total	Chapter 7	Chapter 11	Chapter 12	Chapter 13
12,304	8,669	2,567	166	881

Year-over-Year Trends

-1,930	-1,524	-342	-24	-45	
-15.7%	-17.6%	-13.3%	-14.5%	-5.1%	
Data source: U.S. Courts.gov; Global Hunter Securities. *June = Q2 for the U.S. bankruptcy fiscal year.					



Total Business Bankruptcy Filings, Annual, 1994 - 2011 70,000 60,000 50,000 40,000 30,000 2012 GHS estimate 20,000 10,000 GHS GLOBAL HUNTER SECURITIE

Data source: American Bankruptcy Institute

GHS

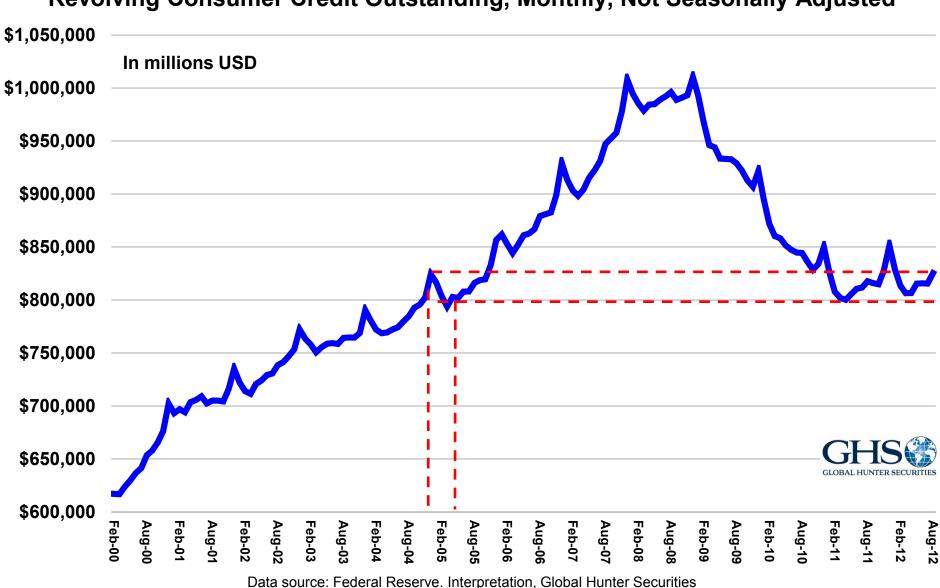
Business / Nonbusiness Bankruptcy Filings Trends

Year	Total Filings	Business Filings	Nonbusiness Filings	Business/ Nonbusiness Ratio		
1997	1,404,145	54,027	1,350,118	2.5%		
1998	1,442,549	44,367	1,398,182	3.2%		
1999	1,319,465	37,884	1,281,581	3.4%		
2000	1,253,444	35,472	1,217,972	3.4%		
2001	1,492,129	40,099	1,452,030	3.6%		
2002	1,577,651	38,540	1,539,111	4.0%		
2003	1,660,245	35,037	1,625,208	4.6%		
2004	1,597,462	34,317	1,563,145	4.6%		
2005	2,078,415	39,401	2,039,214	5.2%		
2006	617,660	19,695	597,965	3.0%		
2007	850,912	28,322	822,590	2.9%		
2008	1,117,771	43,546	1,074,225	2.5%		
2009	1,473,675	60,837	1,412,838	2.3%		
2010	1,593,081	56,282	1,536,799	2.7%		
2011	1,410,653	47,806	1,362,847	3.4%		
Data source: www.Bankruptcydata.com						



Key Credit Quality Indicators

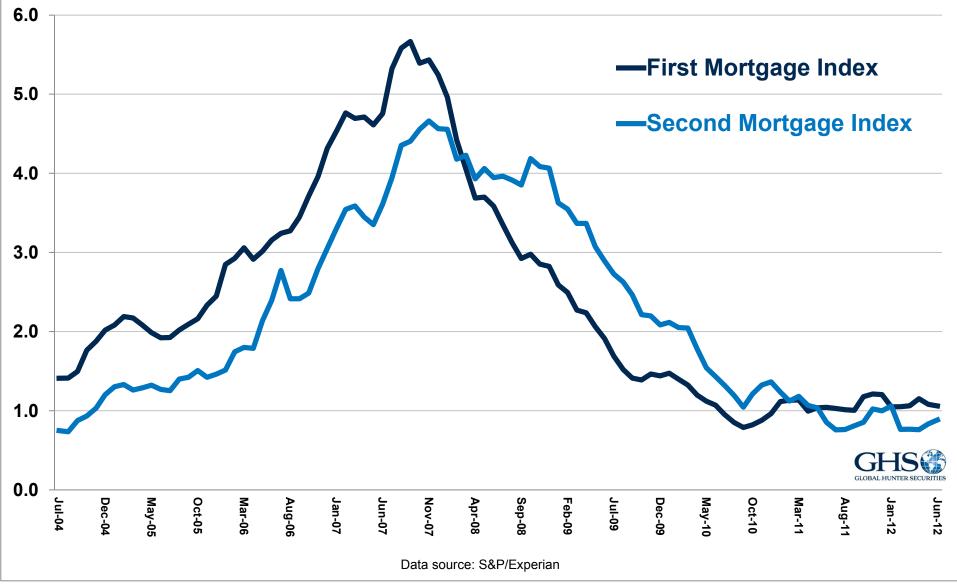




Revolving Consumer Credit Outstanding, Monthly, Not Seasonally Adjusted

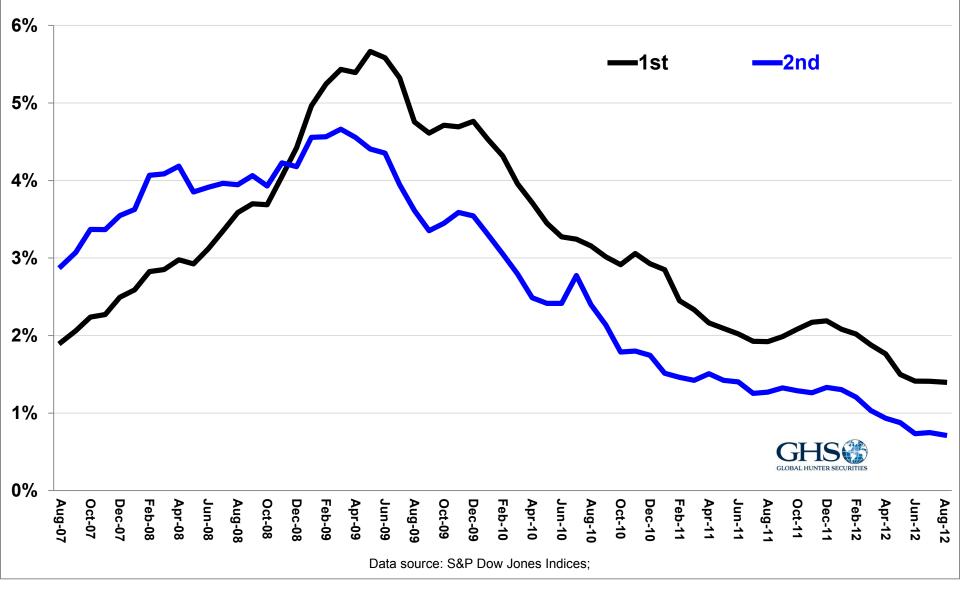


S&P/Experian Credit Delinquency Indices: 2004 - 2012





S&P/Experian First and Second Mortgage Default Indices

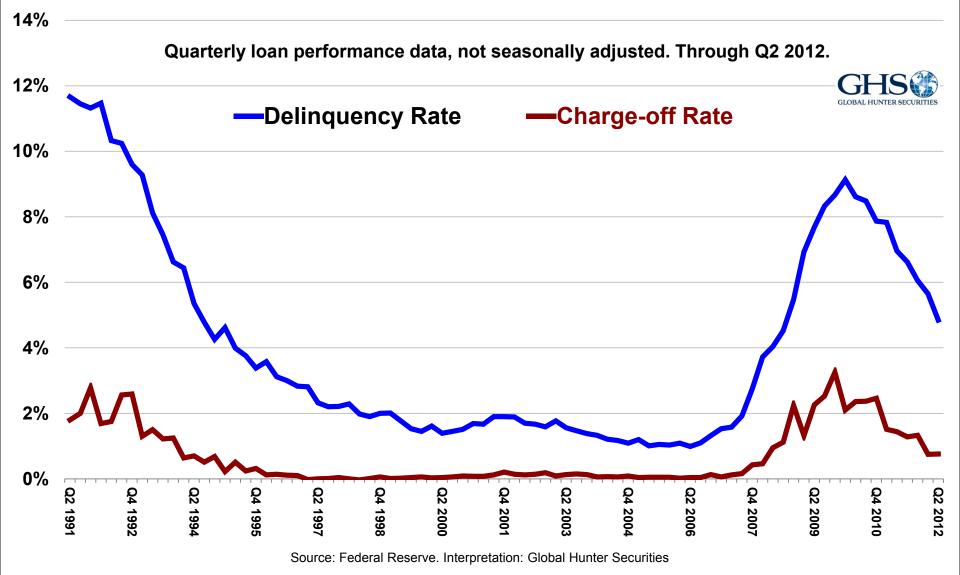




Loan Performance



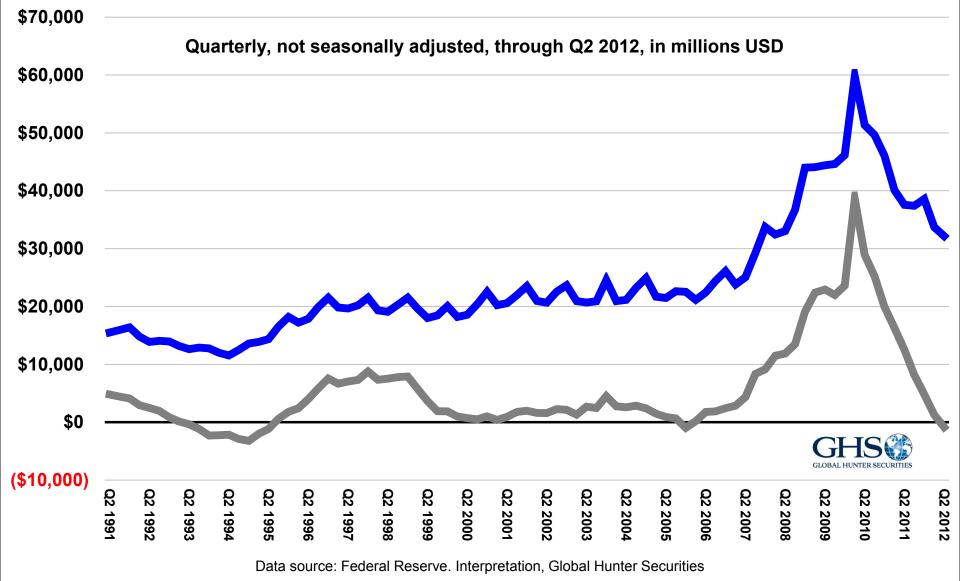
Commercial Real Estate Loan Trends: Charge-offs and Delinquencies





Consumer Loan Delinquencies

4-year \$ change





S&P/Experian Consumer Credit Default Indices, National Indices

July 2012 Index Level	June 2012 Index Level	July 2011 Index Level	July 2009 Index Level
1.51%	1.52%	2.06%	5.24%
1.41%	1.41%	1.93%	5.32%
0.75%	0.73%	1.25%	3.94%
3.83%	3.97%	5.64%	8.18%
1.01%	1.04%	1.27%	2.46%
	Index Level 1.51% 1.41% 0.75% 3.83%	Index Level Index Level 1.51% 1.52% 1.41% 1.41% 0.75% 0.73% 3.83% 3.97%	Index Level Index Level Index Level 1.51% 1.52% 2.06% 1.41% 1.41% 1.93% 0.75% 0.73% 1.25% 3.83% 3.97% 5.64%

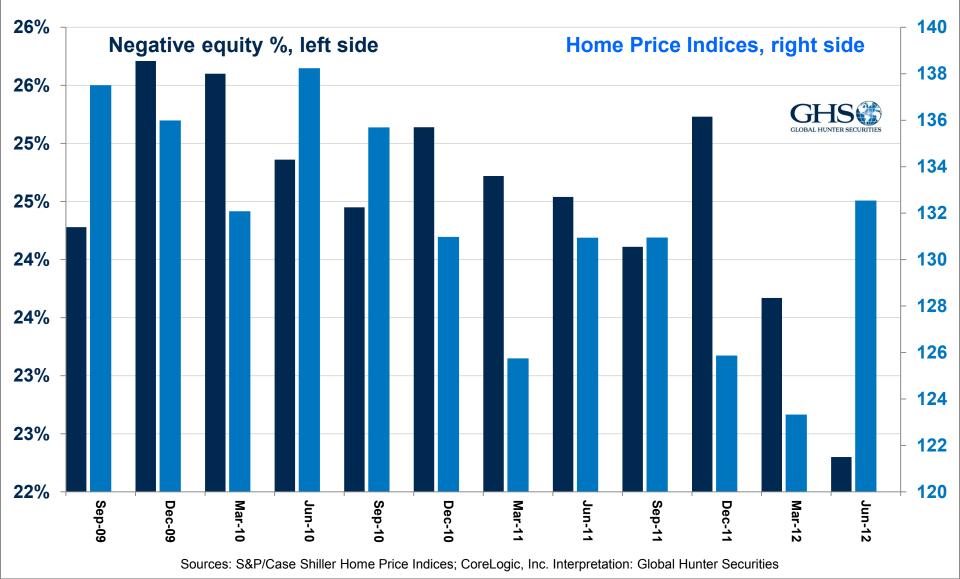
Source: S&P/Experian Consumer Credit Default Indices. Data through May 2012.



A Housing Recovery



Negative Equity and Home Price Trends: Quarterly from Q3 2009 to Q2 2012





CoreLogic® House Price Index (HPI), Aug. 2012 – Major CSBAs

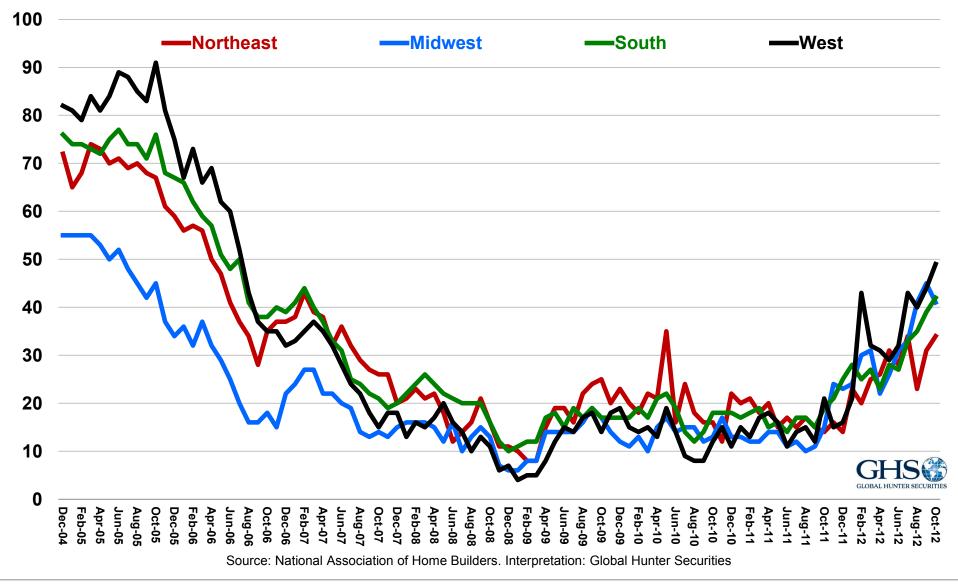
August HPI for the Country's Largest CBSAs by Population (Sorted by Single Family Including Distressed):

CBSA	August 2012 12-Month HPI Change by CBSA Single-Family Including Distressed Distressed	
Phoenix-Mesa-Glendale, AZ	21.8%	16.9%
Houston-Sugar Land-Baytown, TX	6.3%	6.6%
Washington-Arlington-Alexandria, DC-VA-MD-WV	4.8%	5.1%
Dallas-Plano-Irving, TX	4.3%	7.8%
Los Angeles-Long Beach-Glendale, CA	4.0%	6.0%
Riverside-San Bernardino-Ontario, CA	4.0%	6.4%
New York-White Plains-Wayne, NY-NJ	3.4%	3.6%
Atlanta-Sandy Springs-Marietta, GA	1.0%	4.3%
Philadelphia, PA	1.0%	1.9%
Chicago-Joliet-Naperville, IL	-2.5%	1.5%

Source: CoreLogic.



NAHB Home Builder Sentiment Index (HMI) - Regions, Monthly





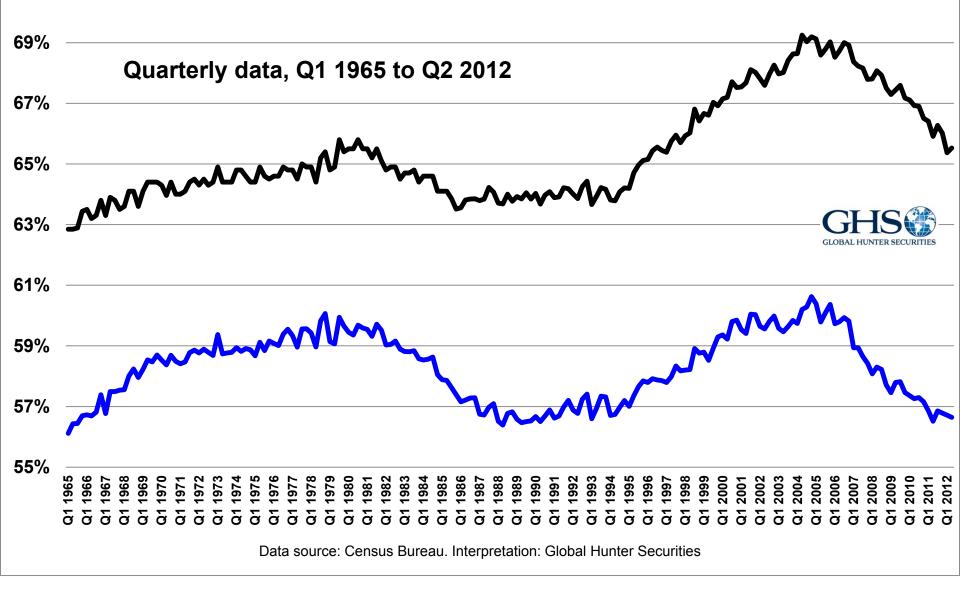
Unemployment – Selected Metro Areas (not seasonally adjusted)

Area	Aug-12	Aug-11	Aug-07	5-yrs multiple
Atlanta (city)	11.5%	12.7%	5.8%	2.0x
Atlanta (CSA)	8.9%	9.9%	4.6%	1.9x
Chicago (city)	10.3%	10.6%	5.4%	1.9x
Chicago (CSA)	8.8%	10.4%	5.0%	1.8x
Dallas (city)	7.5%	8.7%	4.7%	1.6x
Dallas (CSA)	6.9%	8.1%	4.3%	1.6x
Denver (CSA)	7.6%	8.1%	3.8%	2.0x
Los Angeles (city)	12.3%	14.2%	5.9%	2.1x
Los Angeles (CSA)	10.7%	12.3%	5.3%	2.0x
Minn/St Paul (CSA)	5.7%	6.5%	4.3%	1.3x
Phoenix (city)	7.7%	9.2%	3.6%	2.1x
Phoenix (MSA)	7.4%	8.8%	3.1%	2.4x
San Francisco (CSA)	8.4%	9.8%	4.7%	1.8x
Seattle (city)	7.0%	7.3%	3.3%	2.1x
Seattle (CSA)	8.1%	8.5%	3.8%	2.1x

Data source: Census.gov; Interpretation, Global Hunter Securities. CSA = combined statistical area.



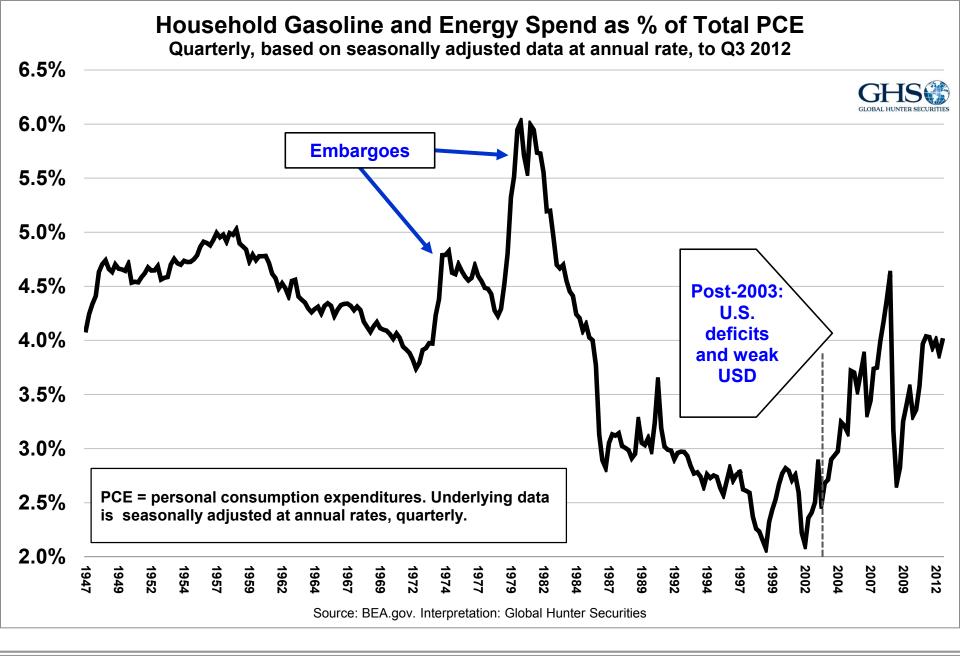
—Customary Ownership Rate —Alternative Ownership Rate (from total inventory)





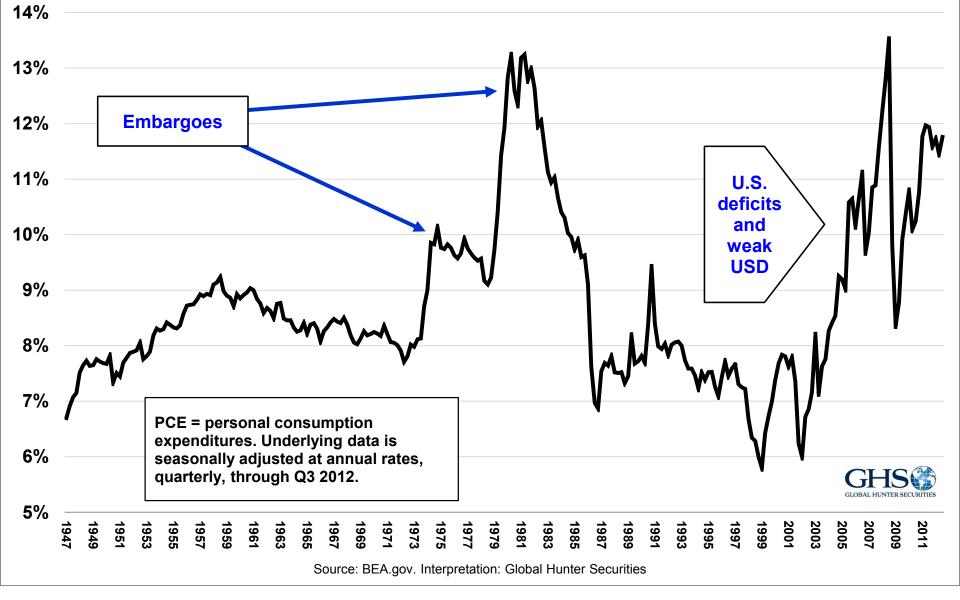
Why 2% Is the Old 4%





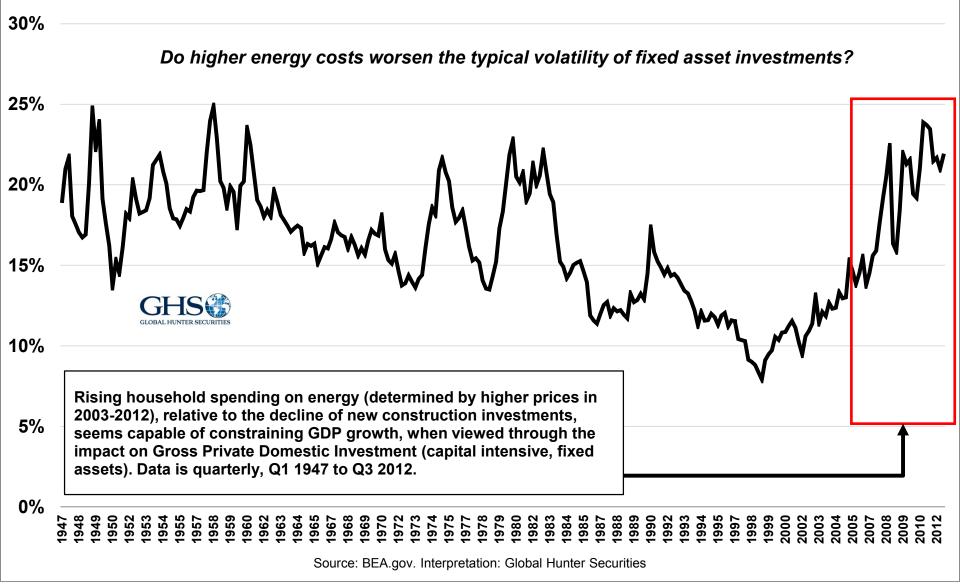


Gasoline and energy spending as % of PCE: Goods



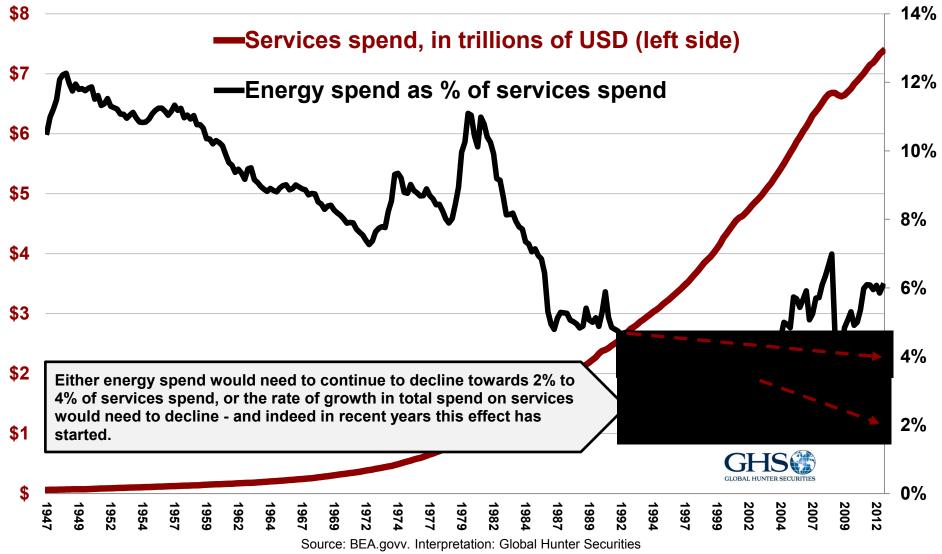


Gasoline and Other Energy Goods as % of Gross Private Domestic Investment



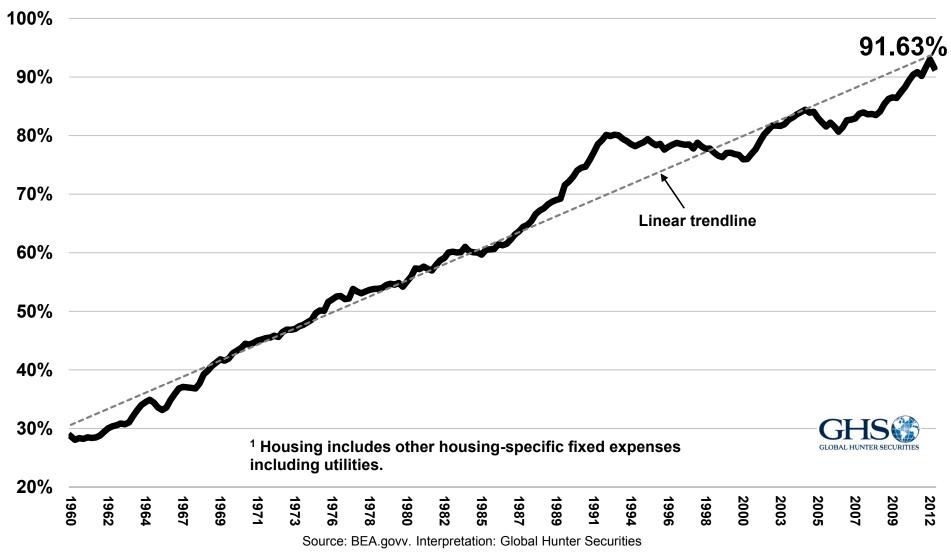


Overlay of Household Spending on Services, and Energy as % of Services Quarterly through Q3 2012





Household Spending on Healthcare as % of Spending on Housing¹ Quarterly through Q3 2012









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